Respeto and Simpatia: Dialogues On Latino Cultural Differences
April, 2003

Praxair

Understanding that “Si” is not always yes, participants explore the invisible dimensions of the multiple Latino cultures.

Since the Latino population is expanding and becoming an integral part of our communities and daily life, the session aims to unravel the mysteries of the culture and begin a dialogue.

Participants learn how to use Latin customs, such as, *respeto* & *simpatia* to establish credibility and understanding with this important community and discover how to navigate around the American, “low context” communication style with the “high context” Latino manner.

Understanding the importance of *familia* and the expansive, embracing concept of *mi casa es su casa*, two cornerstones of Latino culture, help participants formulate strategies for building more inclusive communities and teams.

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